CAPABILITY STATEMENT

New York Business Systems

A New York State certified MBE for copiers, printers and *managed print*

Konica Minolta, Canon, Kyocera and KIP equipment, sold, leased, installed and serviced by a family-owned New York dealer since 1985. Spend with NYBS can count toward your MWBE participation goals.

NYS Certified MBE | **Konica Minolta NYS contract PT-66607** | **Canon NYS contract dealer**

Company overview

New York Business Systems (NYBS) supplies and services office and production print equipment for organizations across New York City, Long Island, Westchester and northern New Jersey. One certified vendor can cover a whole fleet, including a mix of brands, from purchase or lease through service, supplies and replacement.

Core competencies

- **Copiers and printers:** sales, leasing and rental
- **Service agreements:** parts, labor and toner
- **Production presses** from Konica Minolta and Canon
- **Wide format:** Canon imagePROGRAF and KIP
- **Managed print** across copiers and printers
- **PaperCut and SAFEQ** secure print and accounting
- **Scanning** to email, SharePoint and OneDrive
- **Delivery, installation** and staff training
- **Toner and supplies** with remote meter reads
- **Old-equipment removal** with data erasure

Differentiators

- **Certified service operation:** Konica Minolta Pro-Tech Service Award every year since 2015
- **Fast response:** a technician the same business day on most service calls, dispatched from Garden City Park and Manhattan
- **Three manufacturers, one vendor:** we recommend by volume and need, and service Konica Minolta, Canon and Kyocera machines we did not sell
- **Connected fleet:** Konica Minolta vCare and Kyocera Fleet Services report meters, toner levels and service alerts
- **Procurement-ready:** certification, W-9, certificate of insurance and commodity codes sent the same day you ask

Who we serve

State agencies, authorities and campuses; nonprofits on state contracts and grants; school districts, charter and private schools; municipalities; law firms, medical practices and multi-site organizations; prime contractors who need certified MWBE participation; and companies with supplier-diversity programs.

Certifications and contracts

NYS Minority-owned Business Enterprise (MBE)
Empire State Development, Division of Minority and Women's Business Development. File ID 4900. Certified April 12, 2023, valid through April 12, 2028.

Konica Minolta NYS contract PT-66607
Certified MBE contractor, Printing and Imaging Equipment

Canon New York State contract dealer

Konica Minolta Pro-Tech Service Award
11 consecutive years

Commodity codes

NAICS 532420	Copier rental or leasing
NIGP 60000	Office machines, equipment and accessories
NIGP 60044	Copier vending machines, accessories and supplies
NIGP 93955	Multi-function office machine maintenance and repair
NIGP 98558	Office machines, multi-function, rental or lease
NIGP 98559	Office machines, equipment and accessories rental or lease (n.o.c.)

Company data

Legal name	TAM Business Systems, d/b/a New York Business Systems
Founded	1985, family owned
Offices	150 Fulton Avenue, Garden City Park, NY 11040 (headquarters) and Manhattan